

**COWLITZ COUNTY
DEPARTMENT OF PUBLIC WORKS
REQUEST FOR PROPOSALS (RFP)**

NOTE: *If you download this RFP from the County website located at: <http://www.co.cowlitz.wa.us/bids.aspx>, you are responsible for sending your name, address, e-mail address, and telephone number to the RFP Coordinator in order for your organization to receive any RFP amendments or bidder questions/COUNTY answers.*

PROJECT TITLE: ENVIRONMENTAL LABORATORY SERVICES

PROPOSAL DUE DATE: APRIL 24, 2018, Prior to 11:00 A.M. Pacific Standard Time or Pacific Daylight Time, Kelso, Washington, USA.

Faxed or E-mailed bids will not be accepted.

ESTIMATED TIME PERIOD FOR CONTRACT: MAY 1, 2018 to APRIL 30, 2019

The COUNTY reserves the right to extend the contract for up to two additional one-year periods at the sole discretion of the COUNTY.

CONSULTANT ELIGIBILITY: This procurement is open to those consultants that satisfy the minimum qualifications stated herein and that are available for work in Washington State.

CONTENTS OF THE REQUEST FOR PROPOSALS:

1. Introduction
2. General Information for Consultants
3. Proposal Contents
4. Evaluation and Award
5. Exhibits
 - A. Certifications and Assurances
 - B. Personal Service Contract with General Terms and Conditions

TABLE OF CONTENTS

1. Introduction	4
1.1 Purpose and Background	4
1.2 Objective and Scope of Work.....	4
1.3 Minimum Qualifications.....	4
1.4 Funding.....	5
1.5 Period of Performance	5
1.6 Current or Former Public Employees.....	5
1.7 Definitions	5
1.8 ADA.....	6
2. General Information for Consultants	6
2.1 RFP Coordinator	6
2.2 Estimated Schedule of Procurement Activities	7
2.3 Pre-proposal Conference.....	7
2.4 Submission of Proposals	7
2.5 Proprietary Information/Public Disclosure	8
2.6 Revisions to the RFP	9
2.7 Minority & Women-Owned Business Participation.....	9
2.8 Acceptance Period.....	9
2.9 Responsiveness	9
2.10 Most Favorable Terms.....	9
2.11 Contract and General Terms & Conditions.....	10
2.12 Costs to Propose.....	10
2.13 No Obligation to Contract	10
2.14 Rejection of Proposals.....	10
2.15 Commitment of Funds	10
2.16 Electronic Payment.....	10
2.17 Insurance Coverage	11
2.18 Cooperative Purchasing.....	13
3. Proposal Contents	13
3.1 Letter of Submittal	13
3.2 Technical Proposal.....	14
3.3 Management Proposal.....	15
3.4 Cost Proposal.....	16
4. Evaluation and Contract Award	17
4.1 Evaluation Procedure	17
4.2 Evaluation Weighting and Scoring	18
4.3 Oral Presentations may be Required	18
4.4 Notification to Proposers	18
4.5 Debriefing of Unsuccessful Proposers	18
4.6 Protest Procedure	19

Table of Contents Continued

5. RFP Exhibits... 20

- Exhibit A Certifications and Assurances
- Exhibit B Service Contract Format including General Terms and Conditions (GT&Cs)
- Exhibit C Laboratory Tests and Schedule–Price Proposal (TO BE RETURNED WITH PROPOSAL)

1. INTRODUCTION

1.1. PURPOSE AND BACKGROUND

Cowlitz County, hereafter called "County," is initiating this Request for Proposals (RFP) to solicit proposals from firms interested in participating on a project to acquire environmental laboratory services.

The County intends to award *one* contract to provide the services described in this RFP.

1.2. OBJECTIVES AND SCOPE OF WORK

Cowlitz County Department of Public Works requires environmental laboratory services for two divisions; Solid Waste and Water-Sewer utilities, to meet operational and regulatory requirements.

- Test collection samples are acquired between the hours of 10:00 a.m. and 3:00 p.m. by County staff periodically during the week, in containers to be supplied at no charge by the contractor on a pre-ordered basis. The samples will be delivered by County staff to a central pickup or dropoff site by 3:30 p.m., Monday-Thursday.
- Pickup and delivery of samples must occur at the same appointed pickup and dropoff site between 3:30 p.m. and 5:00 p.m., Monday-Thursday. Contractor is responsible for pickup of samples and delivery to the contractor testing laboratory site at no charge. The central pickup and dropoff site shall be the contractor laboratory site, if within 10 miles of Kelso, WA, or the Public Works Administration Building at 1600-13th Avenue S., Kelso, WA 98626.
- The contractor will conduct the specified tests on each sample. To meet operational requirements all tests must be conducted by the Contractor within 28 calendar days of receipt of sample with test results emailed to the County within 5 working days thereafter. However, if the maximum time parameter from time of sample collection that is specified for the the test, as itemized in Exhibit C, is less than 72 hours, then the test shall instead be run to meet the maximum time parameter. In some cases, this will result in a same day test to meet an 8 hour maximum time parameter.

The Contractor must utilize accredited laboratory testing services located within 90 miles of Kelso, Washington to assure that time parameters for each test can be met.

1.3 MINIMUM QUALIFICATIONS

The laboratory processing site must be within 90 miles of Kelso, Washington.

The laboratory must be a licensed business in the State of Washington.

The utilized laboratory must be an accredited environmental laboratory in the State of Washington. Accreditation must be current for all analytical parameters as shown on the

Department of Ecology Database of Accredited Laboratories at:
<https://fortress.wa.gov/ecy/laboratorysearch/>

1.4 FUNDING (OPTIONAL)

The COUNTY has budgeted an amount not to exceed *SIXTY FIVE THOUSAND* Dollars (\$65,000) for this project. Proposals in excess of \$75,000 will be considered non-responsive and will not be evaluated.

Any contract awarded as a result of this procurement is contingent upon the availability of funding.

1.5 PERIOD OF PERFORMANCE

The period of performance of any contract resulting from this RFP is tentatively scheduled to begin on or about May 1, 2018 and to end on April 30, 2019. Amendments extending the period of performance, if any, shall be at the sole discretion of the COUNTY.

The COUNTY reserves the right to extend the contract for two one-year periods. Contractor shall be may request a cost adjustment based on the annual change to the CPI, the CPI index to be used shall be the U.S. City Average (CPI-W), All Items 1982-84=100. All requested adjustments must be made by Decembe 31st for adjustment starting January 1, and will be computed on the CPI change from June to June of the then current year, ie., the CPI change from June 2016 to June 2017 will be used for the January 1, 2019 adjsutment.

1.6 CONTRACTING WITH FORMER WASHINGTON PUBLIC EMPLOYEES

Washington State Department of Retirement System reporting requirements apply to public entities contracting with former Washington public employees pursuant to WAC 415-02-110, DRS Email 13-011 and DRS Email 09-001. Proposers should familiarize themselves with these reporting requirements to the County before submitting a proposal that includes former public employees.

Information regarding these requirements can be found on the WA Department of Retirement System's Independent Contractor Verification and State Retirement Status Reporting Form located on the last page of this document.

1.7 DEFINITIONS

Definitions for the purposes of this RFP include:

COUNTY – COWLITZ is the COUNTY in the state of Washington that is issuing this RFP.

Apparent Successful Contractor – The consultant selected as the entity to perform the anticipated services, subject to completion of contract negotiations and execution of a written contract.

Consultant – Individual or company interested in the RFP and that may or does submit a proposal in order to attain a contract with the COUNTY.

Contractor – Individual or company whose proposal has been accepted by the COUNTY and is awarded a fully executed, written contract.

Proposal – A formal offer submitted in response to this solicitation.

Proposer - Individual or company that submits a proposal in order to attain a contract with the COUNTY.

Request for Proposals (RFP) – Formal procurement document in which a service or need is identified but no specific method to achieve it has been chosen. The purpose of an RFP is to permit the consultant community to suggest various approaches to meet the need at a given price.

1.8 ADA

The COUNTY complies with the Americans with Disabilities Act (ADA). Consultants may contact the RFP Coordinator to receive this Request for Proposals in Braille or on tape.

2. GENERAL INFORMATION FOR CONSULTANTS

2.1. RFP COORDINATOR

The RFP Coordinator is the sole point of contact in the COUNTY for this procurement. All communication between the Consultant and the COUNTY upon release of this RFP shall be with the RFP Coordinator, as follows:

Name	Patrick Harbison
E-Mail Address	harbisonp@co.cowlitz.wa.us (do not email proposals)
Mailing Address	1600 – 13 th Avenue South, Kelso, WA 98626
Physical Address for Delivery of RFP	207 N. 4 th Avenue, Room 305, Kelso, WA 98626
Phone Number	360 – 577 - 3030
Fax Number	360 – 636 – 0845 (Do not fax proposals)

Any other communication will be considered unofficial and non-binding on the COUNTY. Consultants are to rely on written statements issued by the RFP Coordinator. Communication directed to parties other than the RFP Coordinator may result in disqualification of the Consultant.

2.2. ESTIMATED SCHEDULE OF PROCUREMENT ACTIVITIES

Issue Request for Proposals	4/10/18
Question & answer period	4/10/18 to 4/18/18
Issue last addendum to RFP	4/19/18
Proposals due	4/24/18
Evaluate proposals	4/24-4/26/18
Conduct oral interviews with finalists, if required	4/30/18
Announce "Apparent Successful Contractor" and send notification via fax or e-mail to unsuccessful proposers	5/1/18
Hold debriefing conferences (if requested)	5/2/18
Negotiate contract (see attached)	4/30/18
File contract with DES (if required)	5/2/18
Begin contract work	5/1/18

The COUNTY reserves the right to revise the above schedule.

2.3 PRE-PROPOSAL CONFERENCE (Optional)

A pre-proposal conference is not scheduled.

COUNTY will be bound only to COUNTY'S written answers to questions. Questions arising at the pre-proposal conference or in subsequent communication with the RFP Coordinator will be documented and answered in written form. A copy of the questions and answers will be sent to each prospective Consultant that has received a copy of the RFP or made the RFP Coordinator aware of its interest in this procurement.

2.4 SUBMISSION OF PROPOSALS

HARD COPY PROPOSALS:

Consultants are required to submit four (4) copies of their proposal. *Exhibit C must be signed and included with the proposal.* Two copies must have original signatures and two copies can have photocopied signatures. The proposal, whether mailed or hand delivered, must arrive at the COUNTY before 11:00 a.m. Pacific Daylight Time on April 24, 2018.

PROPOSALS BY FAX OR EMAIL WILL NOT BE ACCEPTED.

The proposal is to be sent to the address noted below and in the solicitation. The envelope should be clearly marked;

**Attn: Clerk of the Board
ENVIRONMENTAL LABORATORY SERVICES
207 N. 4th AVE. RM 305
Kelso WA 98626421**

Consultants mailing proposals should allow normal mail delivery time to ensure timely receipt of their proposals. Consultants assume the risk for the method of delivery chosen. The COUNTY assumes no responsibility for delays caused by any delivery service. Proposals may not be transmitted using facsimile transmission.

Late proposals will not be accepted and will be automatically disqualified from further consideration. All proposals and any accompanying documentation become the property of the COUNTY and will not be returned.

2.5 PROPRIETARY INFORMATION/PUBLIC DISCLOSURE

Proposals submitted in response to this competitive procurement shall become the property of the COUNTY. All proposals received shall remain confidential until the contract, if any, resulting from this RFP is signed by the Director of the COUNTY, or his Designee, and the apparent successful Contractor; thereafter, the proposals shall be deemed public records as defined in Chapter 42.56 of the Revised Code of Washington (RCW).

Any information in the proposal that the Consultant desires to claim as proprietary and exempt from disclosure under the provisions of Chapter 42.56 RCW, or other state or federal law that provides for the nondisclosure of your document, must be clearly designated. The information must be clearly identified and the particular exemption from disclosure upon which the Consultant is making the claim must be cited. Each page containing the information claimed to be exempt from disclosure must be clearly identified by the words "Proprietary Information" printed on the lower right hand corner of the page. Marking the entire proposal exempt from disclosure or as Proprietary Information will not be honored.

If a public records request is made for the information that the Consultant has marked as "Proprietary Information," the COUNTY will notify the Consultant of the request and of the date that the records will be released to the requester unless the Consultant obtains a court order enjoining that disclosure. If the Consultant fails to obtain the court order enjoining disclosure, the COUNTY will release the requested information on the date specified. If a Consultant obtains a court order from a court of competent jurisdiction enjoining disclosure pursuant to Chapter 42.56 RCW, or other state or federal law that provides for nondisclosure, the COUNTY shall maintain the confidentiality of the Consultant's information per the court order.

A charge will be made for copying and shipping, as outlined in RCW 42.56. No fee shall be charged for inspection of contract files, but twenty-four (24) hours' notice to the RFP Coordinator is required. All requests for information should be directed to the RFP Coordinator.

2.6 REVISIONS TO THE RFP

In the event it becomes necessary to revise any part of this RFP, addenda will be provided via e-mail to all individuals, who have made the RFP Coordinator aware of their interest. Addenda will also be published on <http://www.co.cowlitz.wa.us/bids.aspx>. For this purpose, the published questions and answers and any other pertinent information shall be provided as an addendum to the RFP and will be placed on the website. If you downloaded this RFP from the COUNTY website located at <http://www.co.cowlitz.wa.us/bids.aspx> , you are responsible for sending your name, e-mail address, and telephone number to the RFP Coordinator in order for your organization to receive any RFP addenda.

The COUNTY also reserves the right to cancel or to reissue the RFP in whole or in part, prior to execution of a contract.

2.7 MINORITY & WOMEN-OWNED BUSINESS PARTICIPATION

Cowlitz County encourages participation in all of its contracts by firms certified by the Office of Minority and Women's Business Enterprises (OMWBE). Participation may be either on a direct basis in response to this solicitation or on a subcontractor basis. However, no preference will be included in the evaluation of proposals, no minimum level of MWBE participation shall be required as a condition for receiving an award, and proposals will not be rejected or considered non-responsive on that basis.

2.8 ACCEPTANCE PERIOD

Proposals must provide 60 days for acceptance by COUNTY from the due date for receipt of proposals.

2.9 RESPONSIVENESS

All proposals will be reviewed by the RFP Coordinator to determine compliance with administrative requirements and instructions specified in this RFP. The Consultant is specifically notified that failure to comply with any part of the RFP may result in rejection of the proposal as non-responsive.

The COUNTY also reserves the right at its sole discretion to waive minor administrative irregularities.

2.10 MOST FAVORABLE TERMS

The COUNTY reserves the right to make an award without further discussion of the proposal submitted. Therefore, the proposal should be submitted initially on the most favorable terms which the Consultant can propose. There will be no best and final offer procedure. The COUNTY does reserve the right to contact a Consultant for clarification of its proposal.

The Apparent Successful Contractor should be prepared to accept this RFP for incorporation into a contract resulting from this RFP. Contract negotiations may incorporate some or all of the Consultant's proposal. It is understood that the proposal will become a part of the official procurement file on this matter without obligation to the COUNTY.

2.11 CONTRACT AND GENERAL TERMS & CONDITIONS

The apparent successful contractor will be expected to enter into a contract which is substantially the same as the County's standard personal services contract and in accordance with the general terms and conditions therein, attached as Exhibit B. In no event is a Consultant to submit its own standard contract terms and conditions in response to this solicitation. The Consultant may submit proposed exceptions as allowed in the Certifications and Assurances form, Exhibit A to this solicitation. All exceptions to the contract terms and conditions must be submitted by Consultant as an attachment to Exhibit A, Certifications and Assurances form, or the standard contract shall be deemed accepted, as attached.. **The COUNTY will review requested exceptions and accept or reject the same at its sole discretion in awarding the contract.**

2.12 COSTS TO PROPOSE

The COUNTY will not be liable for any costs incurred by the Consultant in preparation of a proposal submitted in response to this RFP, in conduct of a presentation, or any other activities related to responding to this RFP

2.13 NO OBLIGATION TO CONTRACT

This RFP does not obligate the COUNTY to contract for services specified herein.

2.14 REJECTION OF PROPOSALS

The COUNTY reserves the right at its sole discretion to reject any and all proposals received without penalty and not to issue a contract as a result of this RFP.

2.15 COMMITMENT OF FUNDS

The Board of County Commissioners or duly elected official are the only individual(s) who may legally commit the COUNTY to the expenditures of funds for a contract resulting from this RFP. No cost chargeable to the proposed contract may be incurred before receipt of a fully executed contract.

2.16 ELECTRONIC PAYMENT

Cowlitz County prefers to utilize electronic payment such as EFT, ACH or the County P-Card in its transactions. The successful contractor will be provided a form to complete with the contract to authorize such payment methods.

2.17 INSURANCE COVERAGE

The Contractor is to furnish the COUNTY with a certificate(s) of insurance executed by a duly authorized representative of each insurer, showing compliance with the insurance requirements set forth below.

The Contractor shall, at its own expense, obtain and keep in force insurance coverage which shall be maintained in full force and effect during the term of the contract. The Contractor shall furnish evidence in the form of a Certificate of Insurance that insurance shall be provided, and a copy shall be forwarded to the COUNTY within fifteen (15) days of the contract effective date.

The Contractor shall maintain in full force and effect during the term of this Agreement, and until final acceptance of the work, public liability and property damage insurance with companies or through sources approved by the state insurance commissioner pursuant to RCW Title 48, as now or hereafter amended. The County, its appointed and elected officials, agents and employees, shall be specifically named as additional insureds in a policy with the same company which insures the Contractor or by endorsement to an existing policy or with a separate carrier approved pursuant to RCW Title 48, as now or hereafter amended, and the following coverages shall be provided:

- COMPREHENSIVE GENERAL LIABILITY:**
 - Bodily injury, including death. \$1,000,000 per occurrence
 - Property damage \$1,000,000 per occurrence
- ERRORS AND OMISSIONS or PROFESSIONAL LIABILITY with an Extended Reporting Period**
 - Endorsement (two year tail). \$1,000,000 per occurrence
- WORKERS COMPENSATION:** Statutory amount
- AUTOMOBILE: Coverage on owned, non-owned, rented and hired vehicles**
 - Bodily injury, liability, including death \$1,000,000 per occurrence
 - Property damage liability \$1,000,000 per occurrence

All Contractor's and Contractor's subcontractors' insurance policies and additional named insured endorsements shall provide primary insurance coverage and be non-contributory. Any insurance, self-insured retention, deductible, risk retention or insurance pooling maintained or participated in by the County shall be excess and not contributory to such insurance policies. All Contractor's and Contractor's subcontractors' liability insurance policies must be endorsed to show this primary coverage.

Upon request, the Contractor shall provide a full and complete certified copy of all requested insurance policies to the County. The County reserves the right, but not the obligation, to revise any insurance requirement, not limited to limits, coverages

and endorsements, or to reject any insurance policies which fail to meet the requirements of this Agreement. Additionally, the County reserves the right, but not the obligation, to review and reject any proposed insurer providing coverage based upon the insurer's financial condition or licensing status in Washington. Any deductibles and/or self-insured retentions exceeding \$10,000, stop loss provisions, and/or exclusions contained in such policies must be approved by the County in writing. For any deductibles or self-insured retentions exceeding \$10,000 or any stop-loss provisions, the County shall have the right to request and review the Contractor's most recent annual financial reports and audited financial statements as a condition of approval.

Contractor hereby agrees to a waive subrogation with respect to each insurance policy maintained under this Agreement. When required by an insurer, or if a policy condition does not permit Contractor to enter into a pre-loss agreement to waive subrogation without an endorsement, then Contractor agrees to notify the insurer and obtain such endorsement. This requirement shall not apply to any policy which includes a condition expressly prohibiting waiver of subrogation by the insured or which voids coverage should the Contractor enter into such a waiver of subrogation on a pre-loss basis.

The County, its departments, elected and appointed officials, employees, agents and volunteers shall be named as additional insureds on Contractor's and Contractor's subcontractors' insurance policies by way of endorsement for the full available limits of insurance maintained by the Contractor and subcontractor, and all coverage shall be primary and non-contributory. A statement or notation of additional insured status on a Certificate of Insurance shall not satisfy these requirements. *[This endorsement shall not be required if the Contractor is a governmental entity and is insured through a governmental entity risk pool authorized by the State of Washington.]*

The Contractor shall, for each required insurance policy, provide a Certificate of Insurance, with endorsements attached, evidencing all required coverages, limits, deductibles, self-insured retentions and endorsements and which is conditioned upon the County receiving thirty (30) days prior written notice of reduction in coverages, cancellation or non-renewal. Each Certificate of Insurance and all insurance notices shall be provided to: ATTN: Risk Manager, Cowlitz County Administrative Svc., 207 4th Ave. N., Kelso, WA 98626. This Agreement shall be *void ab initio* if the proof of coverage is not timely supplied.

The insurance maintained under this Agreement shall not in any manner limit or qualify the liabilities or obligations of the Contractor under this Agreement. All insurance policy deductibles and self-insured retentions for policies maintained under this Agreement shall be paid by the Contractor.

Compensation and/or payments due to the Contractor under this Agreement are expressly conditioned upon the Contractor's strict compliance with all insurance requirements. Payment to the Contractor shall be suspended in the event of non-compliance. Upon receipt of evidence of Contractor's compliance, payments not

otherwise subject to withholding or set-off will be released to the Contractor. This Agreement shall be *void ab initio* if the proof of coverage is not timely supplied.

If the Errors and Omissions or Professional Liability insurance obtained is an occurrence policy as opposed to a claims-made policy, the Extended Reporting Period Endorsement is not required.

WORKERS COMPENSATION COVERAGE

The Contractor will at all times comply with all applicable workers' compensation, occupational disease, and occupational health and safety laws, statutes, and regulations to the full extent applicable. The County will not be held responsive in any way for claims filed by the Contractor or their employees for services performed under the terms of this contract.

2.18 COOPERATIVE PURCHASE

This bid and contract is anticipated for use by other government agencies. The host agency of this bid and contract has entered into intergovernmental (Interlocal) purchasing agreements pursuant to RCW 39.34 with other government agencies. Interlocal purchasing agreements allow either party to make purchases at the other party's accepted bid price. By submitting an Offer, the Contractor agrees to make the same bid terms and price, exclusive of freight and transportation fees, available to other such governmental agencies. The host agency will in no way whatsoever incur any liability in relation to specifications, delivery, payment, or any other aspect of purchases by such agencies.

3. PROPOSAL CONTENTS

HARD COPY:

Proposals must be written in English and submitted on eight and one-half by eleven inch (8 ½" x 11") paper with tabs separating the major sections of the proposal. The four major sections of the proposal are to be submitted in the order noted below:

1. Letter of Submittal, including signed Certifications and Assurances (Exhibit A to this RFP)
2. Technical Proposal
3. Management Proposal; and,
4. Exhibit C - Laboratory Tests and Schedule – Price Proposal

PROPOSALS BY FAX OR EMAIL WILL NOT BE ACCEPTED.

3.1. LETTER OF SUBMITTAL (MANDATORY)

The Letter of Submittal and the attached Certifications and Assurances form (Exhibit A to this RFP) must be signed and dated by a person authorized to legally bind the Consultant to

a contractual relationship, e.g., the President or Executive Director if a corporation, the managing partner if a partnership, or the proprietor if a sole proprietorship. Along with introductory remarks, the Letter of Submittal is to include by attachment the following information about the Consultant and any proposed subcontractors:

1. Name, address, principal place of business, telephone number, and fax number/e-mail address of legal entity or individual with whom contract would be written.
2. Name, address, and telephone number of each principal officer (President, Vice President, Treasurer, Chairperson of the Board of Directors, etc.)
3. Legal status of the Consultant (sole proprietorship, partnership, corporation, etc.) and the year the entity was organized to do business as the entity now substantially exists.
4. Federal Employer Tax Identification number or Social Security number and the Washington Uniform Business Identification (UBI) number issued by the state of Washington Department of Revenue. If the Consultant does not have a UBI number, the Consultant must state that it will become licensed in Washington within thirty (30) calendar days of being selected as the Apparently Successful Contractor.
5. Location of the facility from which the Consultant would operate for conduction of laboratory tests and for business correspondence and operations.

3.2. TECHNICAL PROPOSAL (SCORED)

The Technical Proposal must contain a comprehensive description of services including the following elements:

- A. Project Approach/Methodology** – Include a complete description of the Consultant’s proposed approach and methodology for the project. This section should convey Consultant’s understanding of the proposed project.
- B. Work Plan** - Include all project requirements and the proposed tasks, services, activities, etc. necessary to accomplish the scope of the project defined in this RFP. This section of the technical proposal must contain sufficient detail to convey to members of the evaluation team the Consultant’s knowledge of the subjects and skills necessary to successfully complete the project. Include any required involvement of COUNTY staff. The Consultant may also present any creative approaches that might be appropriate and may provide any pertinent supporting documentation.
- C. Project Schedule** - Include a project schedule indicating when the elements of the work will be completed. Project schedule must ensure that any deliverables requested are met.
- D. Outcomes and Performance Measurement** – Describe the impacts/outcomes the Consultants propose to achieve as a result of the delivery of these services including how these outcomes would be monitored, measured and reported to the COUNTY.

- E. **Risks** - The Consultant must identify potential risks that are considered significant to the success of the project. Include how the Consultant would propose to effectively monitor and manage these risks, including reporting of risks to the COUNTY'S contract manager.
- F. **Deliverables** – Fully describe deliverables to be submitted under the proposed contract. Deliverables must support the requirements set forth in Section 1.2, Objectives and Scope of Work.

3.3. MANAGEMENT PROPOSAL

A. Project Management (SCORED)

- 1. **Project Team Structure/Internal Controls** - Provide a description of the proposed project team structure and internal controls to be used during the course of the project, including any subcontractors. Provide an organizational chart of your firm indicating lines of authority for personnel involved in performance of this potential contract and relationships of this staff to other programs or functions of the firm. This chart must also show lines of authority to the next senior level of management. Include who within the firm will have prime responsibility and final authority for the work.

B. Experience of the Consultant (SCORED)

- 1. Indicate the experience the Consultant and any subcontractors have in the following areas associated with environmental tests from solid waste landfill sites and water and sewer operations.
 - a. Potable Water Plants & Reservoirs
 - b. Wastewater Treatment - Sewer Biosolid Plants
 - c. Solid Waste – Landfills, Leachate Monitoring and Stormwater
- 2. Indicate other relevant experience that indicates the qualifications of the Consultant, and any subcontractors, for the performance of the potential contract.
- 3. Include a list of contracts the Consultant has had during the last five years that relate to the Consultant's ability to perform the services needed under this RFP. List contract reference numbers, contract period of performance, contact persons, telephone numbers, and fax numbers/e-mail addresses.

C. Related Information (MANDATORY)

- 1. If the Consultant's staff or subcontractor's staff was a public employee within the state of Washington during the past 24 months, or is currently a Washington publicemployee, identify the individual by name, the agency previously or currently employed by, job title or position held and separation date.

2. If the Consultant has had a contract terminated for default in the last five years, describe such incident. Termination for default is defined as notice to stop performance due to the Consultant's non-performance or poor performance and the issue of performance was either (a) not litigated due to inaction on the part of the Proposer, or (b) litigated and such litigation determined that the Proposer was in default.
3. Submit full details of the terms for default including the other party's name, address, and phone number. Present the Consultant's position on the matter. The COUNTY will evaluate the facts and may, at its sole discretion, reject the proposal on the grounds of the past experience. If no such termination for default has been experienced by the Consultant in the past five years, so indicate.

D. References (MANDATORY)

List accreditations, certifications and licenses including but not limited to Federal EPA, Department of Ecology and State of Washington, as they pertain to the tests identified in Exhibit C.

List names, addresses, telephone numbers, and fax numbers/e-mail addresses of three (3) business references for the Consultant and three (3) business references for the lead staff person for whom work has been accomplished and briefly describe the type of service provided. Do not include current COUNTY staff as references. By submitting a proposal in response to this Work Request, the vendor and team members grant permission to COUNTY to contact these references and others, who from COUNTY's perspective, may have pertinent information. COUNTY may or may not, at COUNTY's discretion, contact references. The COUNTY may evaluate references at the COUNTY'S discretion.

E. OMWBE Certification (OPTIONAL AND NOT SCORED)

Include proof of certification issued by the Washington State Office of Minority and Womens Business Enterprises (OMWBE) if certified minority-owned firm and/or women-owned firm(s) will be participating on this project. For information: <http://www.omwbe.wa.gov>.

3.4. COST PROPOSAL

The maximum fee for this contract must be SEVENTY FIVE THOUSAND Dollars (\$75,000) or less to be considered responsive to this RFP.

The evaluation process is designed to award this procurement not necessarily to the Consultant of least cost, but rather to the Consultant whose proposal best meets the requirements of this RFP.

A. Identification of Costs (SCORED)

Identify all costs in U.S. dollars including expenses to be charged for performing the services necessary to accomplish the objectives of the contract. The Consultant is to submit a fully detailed budget including staff costs and any expenses necessary to accomplish the tasks and to produce the deliverables under the contract. Consultants are required to collect and pay Washington state sales and use taxes, as applicable.

Costs for subcontractors are to be broken out separately. Please note if any subcontractors are certified by the Office of Minority and Women's Business Enterprises.

B. Computation

The score for the cost proposal will be computed by dividing the lowest cost bid received by the Consultant's total cost. Then the resultant number will be multiplied by the maximum possible points for the cost section.

4. EVALUATION AND CONTRACT AWARD

4.1. EVALUATION PROCEDURE

Responsive proposals will be evaluated strictly in accordance with the requirements stated in this solicitation and any addenda issued. The evaluation of proposals shall be accomplished by an evaluation team(s), to be designated by the COUNTY, which will determine the ranking of the proposals.

COUNTY, at its sole discretion, may elect to select the top-scoring firms as finalists for an oral presentation.

The RFP Coordinator may contact the Consultant for clarification of any portion of the Consultant's proposal.

4.2. EVALUATION WEIGHTING AND SCORING

The following weighting and points will be assigned to the proposal for evaluation purposes:

Technical Proposal –10%		10 points
Project Approach/Methodology	2 points (maximum)	
Quality of Work Plan	1 points (maximum)	
Project Schedule	4 points (maximum)	
Project Deliverables	3 points (maximum)	
Management Proposal – 10%		10 points
Project Team Structure and Internal Controls	6 points (maximum)	
Staff Qualifications/Experience	2 points (maximum)	
Experience of the Consultant	2 points (maximum)	
Cost Proposal – 80%		80 points
TOTAL (maximum)		100 POINTS

COUNTY reserves the right to award the contract to the Consultant whose proposal is deemed to be in the best interest of the COUNTY.

4.3. ORAL PRESENTATIONS MAY BE REQUIRED

The COUNTY may after evaluating the written proposals elect to schedule oral presentations of the finalists. Should oral presentations become necessary, the COUNTY will contact the top-scoring firm(s) from the written evaluation to schedule a date, time and location. Commitments made by the Consultant at the oral interview, if any, will be considered binding.

CHOICES FOR ORAL SCORING IF ELECTED BY COUNTY:

The scores from the written evaluation and the oral presentation combined together will determine the apparent successful contractor.

4.4. NOTIFICATION TO PROPOSERS

The COUNTY will notify the Apparently Successful Contractor of their selection in writing upon completion of the evaluation process. Individuals or firms whose proposals were not selected for further negotiation or award will be notified separately by e-mail or facsimile.

4.5. DEBRIEFING OF UNSUCCESSFUL PROPOSERS

Any Consultant who has submitted a proposal and been notified that they were not selected for contract award may request a debriefing. The request for a debriefing conference must be received by the RFP Coordinator within three (3) business days after the Unsuccessful Consultant Notification is e-mailed or faxed to the Consultant. Debriefing requests must be received by the RFP Coordinator no later than 5:00 PM, local time, in

Kelso, Washington on the third business day following the transmittal of the Unsuccessful Consultant Notification. The debriefing must be held within three (3) business days of the request.

Discussion at the debriefing conference will be limited to the following:

- Evaluation and scoring of the firm's proposal;
- Critique of the proposal based on the evaluation;
- Review of proposer's final score in comparison with other final scores without identifying the other firms.

Comparisons between proposals or evaluations of the other proposals will not be allowed. Debriefing conferences may be conducted in person or on the telephone and will be scheduled for a maximum of one hour.

4.6. PROTEST PROCEDURE

Protests may be made only by Consultants who submitted a response to this solicitation document and who have participated in a debriefing conference. Upon completing the debriefing conference, the Consultant is allowed three (3) business days to file a protest of the acquisition with the RFP Coordinator. Protests must be received by the RFP Coordinator no later than 4:30 PM, local time, in Kelso Washington on the third business day following the debriefing. Protests may be submitted by e-mail or facsimile, but must then be followed by the document with an original signature.

Consultants protesting this procurement shall follow the procedures described below. Protests that do not follow these procedures shall not be considered. This protest procedure constitutes the sole administrative remedy available to Consultants under this procurement.

All protests must be in writing, addressed to the RFP Coordinator, and signed by the protesting party or an authorized Agent. The protest must state the RFP number, the grounds for the protest with specific facts and complete statements of the action(s) being protested. A description of the relief or corrective action being requested should also be included.

Only protests stipulating an issue of fact concerning the following subjects shall be considered:

- A matter of bias, discrimination or conflict of interest on the part of an evaluator;
- Errors in computing the score;
- Non-compliance with procedures described in the procurement document or COUNTY policy.

Protests not based on procedural matters will not be considered. Protests will be rejected as without merit if they address issues such as: 1) an evaluator's professional judgment on

the quality of a proposal, or 2) COUNTY'S assessment of its own and/or other agencies needs or requirements.

Upon receipt of a protest, a protest review will be held by the COUNTY. The COUNTY Purchasing Manager or an employee delegated by the Purchasing Manager who was not involved in the procurement will consider the record and all available facts and issue a decision within five (5) business days of receipt of the protest. If additional time is required, the protesting party will be notified of the delay.

In the event a protest may affect the interest of another Consultant that also submitted a proposal, such Consultant will be given an opportunity to submit its views and any relevant information on the protest to the RFP Coordinator.

The final determination of the protest shall:

- Find the protest lacking in merit and uphold the COUNTY's action; or
- Find only technical or harmless errors in the COUNTY's acquisition process and determine the COUNTY to be in substantial compliance and reject the protest; or
- Find merit in the protest and provide the COUNTY options which may include:
 - Correct the errors and re-evaluate all proposals, and/or
 - Reissue the solicitation document and begin a new process, or
 - Make other findings and determine other courses of action as appropriate.

If the COUNTY determines that the protest is without merit, the COUNTY will enter into a contract with the apparently successful contractor. If the protest is determined to have merit, one of the alternatives noted in the preceding paragraph will be taken.

5. RFP EXHIBITS

Exhibit A Certifications and Assurances

Exhibit B Personal Service Contract Format including General Terms and Conditions (GT&Cs)

Exhibit C Laboratory Tests and Schedule-Price Proposal

EXHIBIT A

CERTIFICATIONS AND ASSURANCES

I/we make the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract:

1. I/we declare that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, I/we may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of 60 days following receipt, and it may be accepted by the COUNTY without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 60-day period.
4. I/we understand that the COUNTY will not reimburse me/us for any costs incurred in the preparation of this proposal. All proposals become the property of the COUNTY, and I/we claim no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
5. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Proposer and will not knowingly be disclosed by him/her prior to opening, directly or indirectly, to any other Proposer or to any competitor.
6. I/we agree that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, I/we have described those exceptions in detail on a page attached to this document.
7. No attempt has been made or will be made by the Proposer to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
8. I/we grant the COUNTY the right to contact references and other, who may have pertinent information regarding the ability of the Consultant and the lead staff person to perform the services contemplated by this RFP.
9. If any staff member(s) who will perform work on this contract has retired from the State of Washington under the provisions of the 2008 Early Retirement Factors legislation, his/her name(s) is noted on a separately attached page.

We (circle one) **are / are not** submitting proposed Contract exceptions. (See Section 2.10, Contract and General Terms and Conditions.) If Contract exceptions are being submitted, I/we have attached them to this form.

On behalf of the Consultant submitting this proposal, my name below attests to the accuracy of the above statement.

Proposers Signature

Title Date



EXHIBIT B

PERSONAL SERVICES AGREEMENT

THIS AGREEMENT is entered into between COWLITZ COUNTY, a political subdivision of the State of Washington, (hereinafter called "County" or "Cowlitz County") and

Name:

Address:

Phone N^o:

(Hereinafter called "Contractor").

This Agreement is comprised of:

- Attachment A – Scope of Work
- Attachment B – Compensation
- Attachment C – General Conditions
- Attachment D – Special Terms and Conditions and Retirement Status Form (signature required)
- Attachment E – “Exhibit C - Laboratory Tests and Schedule–Price Proposal” copies of which are attached hereto and incorporated herein by this reference as if fully set forth.

The term of this Agreement shall commence on the ____ day of _____, 2018 and shall, unless terminated as provided elsewhere in the Agreement, terminate on the ____ day of _____, 2019.

IN WITNESS WHEREOF, the parties have executed this Agreement on this ____ day of _____ 2018.

CONTRACTOR:

Print name: _____

Title: _____

Date: _____ 20__

(Optional for Commissioner Approval)

ATTEST:

Tiffany Ostreim, Clerk of the Board

[2014_ver. 3]

COWLITZ COUNTY:

Title:
(BOCC approval subject to Board ratification or authorization)

CONTRACT HAS BEEN APPROVED AS TO FORM
BY COWLITZ COUNTY PROSECUTING
ATTORNEY

SCOPE OF WORK

Cowlitz County Department of Public Works requires environmental laboratory services for two divisions; Solid Waste and Water-Sewer utilities, to meet operational and regulatory requirements.

- Test collection samples are acquired between the hours of 10:00 a.m. and 3:00 p.m. by County staff periodically during the week, in containers to be supplied at no charge by the contractor on a pre-ordered basis. The samples will be delivered by County staff to a central pickup or dropoff site by 3:30 p.m., Monday-Thursday.
- Pickup and delivery of samples must occur at the same appointed pickup and dropoff site between 3:30 p.m. and 5:00 p.m., Monday-Thursday. Contractor is responsible for pickup of samples and delivery to the contractor testing laboratory site at no charge. The central pickup and dropoff site shall be the contractor laboratory site, if within 10 miles of Kelso, WA, or the Public Works Administration Building at 1600-13th Avenue S., Kelso, WA 98626.
- The contractor will conduct the specified tests on each sample. To meet operational requirements all tests must be conducted by the Contractor within 28 calendar days of receipt of sample with test results emailed to the County within 5 working days thereafter. However, if the maximum time parameter from time of sample collection that is specified for the test, as itemized in Exhibit C, is less than 72 hours, then the test shall instead be run to meet the maximum time parameter. In some cases, this will result in a same day test to meet an 8 hour maximum time parameter.

The Contractor must utilize accredited laboratory testing services located within 90 miles of Kelso, Washington to assure that time parameters for each test can be met.

COMPENSATION

1. a. **FIXED FEE FOR SERVICE:** For services rendered, the County shall pay to the Contractor a fixed fee of _____ DOLLARS (\$ _____) for the completed work set forth in Attachment "A.". Payments for completed tasks shall be made no more frequently than bi-monthly; X monthly; quarterly; semi-annually; annually; at completion of project; other (specify) _____.

Each request for payment shall be supported by an invoice specifying the tasks completed up to the request for payment and the payment amount requested. In no event shall payment be sought in an amount which represents a percentage of the fee greater than the percentage of completed tasks.

OR

b. **HOURLY RATES:** For services rendered, the County shall compensate the Contractor at the following hourly rates:

<i>Name/Position</i>	<i>Hourly Rate</i>
----------------------	--------------------

Payments for completed tasks shall be made no more frequently than X monthly; quarterly; semi-annually; annually; at completion of project; other (specify) _____.

Each request for payment shall be supported by an invoice specifying: the name/position of the Contractor's employee if two or more are identified above; number of hours worked; completed tasks for which compensation is sought and; payment amount requested.

In no event shall Contractor be compensated in excess of SEVENTY FIVE THOUSAND DOLLARS for the completed work set forth in Attachment "A."

2. AND

The compensation set forth herein includes, without limitation: labor, materials, equipment, travel, telephone, computer, copiers and the like.

OR

b. The County shall reimburse the Contractor for actual expenses incurred for travel, telephone, copiers and computer. Reimbursement for airfare, mileage, meals and/or accommodations shall be at the same rate as that applicable to county employees traveling on county business.

OR

c. Other (specify) The County, in addition to the compensation herin set forth shall provide to the Contractor the following:

GENERAL CONDITIONS

1. Scope of Contractor's Services. The Contractor agrees to provide to the County services and any materials set forth in the project narrative identified as Attachment A during the agreement period. No material, labor, or facilities will be furnished by the County, except as provided for herein.
2. Accounting and Payment for Contractor Services. Payment to the Contractor for services rendered under this Agreement shall be as set forth in Attachment B. Unless specifically stated in Attachment B, the County will not reimburse the Contractor for any costs or expenses incurred by the Contractor in the performance of this contract.
3. Delegation and Subcontracting. Contractor's services are deemed personal and no portion of this contract may be delegated or subcontracted to any other individual, firm or entity without the express and prior written approval of the County Project Manager.
4. Independent Contractor. The Contractor's services shall be furnished by the Contractor as an independent contractor and nothing herein contained shall be construed to create a relationship of employer/employee or master/servant.

The Contractor acknowledges that the entire compensation for this Agreement is specified in Attachment B and the Contractor is not entitled to any county benefits including, but not limited to: vacation pay, holiday pay, sick leave pay, medical, dental or other insurance benefits, or any other rights or privileges afforded to Cowlitz County employees. The Contractor represents that it maintains a separate place of business, serves clients other than the County, will report all income and expense accrued under this contract with the Internal Revenue Service on a business tax schedule, and has a tax account with the State of Washington Department of Revenue for payment of all sales and use and Business and Occupation taxes collected by the State of Washington.

In the event that either the state or federal government determines that an employer/employee or master/servant relationship exists rather than an independent contractor relationship such that Cowlitz County is deemed responsible for federal withholding, social security contributions, workers compensation and the like, the Contractor agrees to reimburse Cowlitz County for any payments made or required to be made by Cowlitz County. Should any payments be due to the Contractor pursuant to this Agreement, the Contractor agrees that reimbursement may be made by deducting from such future payments a pro rata share of the amount to be reimbursed.

Notwithstanding any determination by the state or federal government that an employer/employee or master/servant relationship exists, the Contractor, its officers, employees and agents, shall not be entitled to any benefits which Cowlitz County provides to its employees.

5. No Guarantee of Employment. The performance of all or part of this contract by the Contractor shall not operate to vest any employment rights whatsoever and shall not be deemed to guarantee any employment of the Contractor or any employee of the Contractor or any subcontractor or any employee of any subcontractor by the County at the present time or in the future.
6. Regulations and Requirements. This Agreement shall be subject to all federal, state and local laws, rules, and regulations.
7. Right to Review. This contract is subject to review by any federal or state auditor. The County shall have the right to review and monitor the financial and service components of this program by whatever means are deemed expedient by the County Project Manager. Such review may occur with or without notice, and may include, but is not limited to, on-site inspection by County agents or employees, inspection of all records or other materials which the County deems pertinent to the Agreement and its performance, and any and all communications with or evaluations by service recipients under this Agreement. The Contractor shall preserve and maintain all financial records and records relating to the performance of work under this Agreement for six (6) years after contract termination, and shall make them available for such review, within Cowlitz County, State of Washington, upon request, during reasonable business hours.
8. Modifications. Either party may request changes in the Agreement. Any and all agreed modifications shall be in writing, signed by each of the parties.
9. Termination for Default. If the Contractor defaults by failing to perform any of the obligations of the contract or becomes insolvent or is declared bankrupt or makes an assignment for the benefit of creditors, the County may, by depositing written notice to the Contractor in the U.S. Mail, postage prepaid, terminate the contract, and at the County's option, obtain performance of the work elsewhere. If the contract is terminated for default, the Contractor shall not be entitled to receive any further payments under the contract. Any extra cost or damage to the County resulting from such default(s) shall be deducted from any money due or coming due to the Contractor. The Contractor agrees to bear any extra expenses incurred by the County in completing the work, including all increased costs for completing the work, and all damage sustained, or which may be sustained by the County by reason of such default.

If a notice of termination for default has been issued and it is later determined for any reason that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the notice of termination had been issued pursuant to the Termination for Public Convenience paragraph hereof.
10. Termination for Public Convenience. The County may terminate the contract in whole or in part whenever the County determines, in its sole discretion that such termination is in the interests of the County. Whenever the contract is terminated in accordance with this paragraph, the Contractor shall be entitled to payment for actual work performed for completed items of work. An equitable adjustment in the contract price for partially

completed items of work will be made, but such adjustment shall not include provision for loss of anticipated profit on deleted or uncompleted work. Termination of this contract by the County at any time during the term, whether for default or convenience, shall not constitute a breach of contract by the County.

11. Termination Due to Insufficient Funds. If sufficient funds for payment under this contract are not appropriated or allocated or are withdrawn, reduced, or otherwise limited, the County may terminate this contract upon thirty (30) days written notice to the Contractor. No penalty or expense shall accrue to the County in the event this provision applies.
12. Termination Procedure. The following provisions apply in the event that this Agreement is terminated:
 - (a) The Contractor shall cease to perform any services required hereunder as of the effective date of termination and shall comply with all reasonable instructions contained in the notice of termination, if any.
 - (b) The Contractor shall provide the County with an accounting of authorized services provided through the effective date of termination.
 - (c) If the Agreement has been terminated for default, the County may withhold a sum from the final payment to the Contractor that the County determines necessary to protect itself against loss or liability.
13. Defense and Indemnity Agreement. The Contractor agrees to defend, indemnify and save harmless the County, its appointed and elected officers, agents and employees, from and against all loss or expense, including but not limited to claims, demands, actions, judgments, settlements, attorneys' fees and costs by reason of any and all claims and demands upon the County, its elected or appointed officials or employees for damages because of personal or bodily injury, including death at any time resulting therefrom, sustained by any person or persons and on account of damage to property including loss of use thereof, whether such injury to persons or damage to property is due to the negligence of the Contractor, his/her subcontractors, its successor or assigns, or its or their agent, servants, or employees, the County, its appointed or elected officers, employees or their agents, except only such injury or damage as shall have been occasioned by the sole negligence of the County, its appointed or elected officials or employees. It is further provided that no liability shall attach to the County by reason of entering into this contract, except as expressly provided herein.

The County agrees to defend, indemnify and save harmless the Contractor, its appointed and elected officers, agents and employees, from and against all loss or expense, including but not limited to claims, demands, actions, judgments, settlements, attorneys' fees and costs by reason of any and all claims and demands upon the Contractor, its elected or appointed officials or employees for damages because of personal or bodily injury, including death at any time resulting therefrom, sustained by any person or persons and on account of damage to property including loss of use thereof, whether such injury to

persons or damage to property is due to the negligence of the County, its subcontractors, its successor or assigns, or its or their agent, servants, or employees, the Contractor, its appointed or elected officers, employees or their agents, except only such injury or damage as shall have been occasioned by the sole negligence of the Contractor, its appointed or elected officials or employees. It is further provided that no liability shall attach to the Contractor by reason of entering into this contract, except as expressly provided herein.

14. Industrial Insurance Waiver. With respect to the performance of this Agreement and as to claims against the County, its appointed and elected officers, agents and employees, the Contractor expressly waives its immunity under Title 51 of the Revised Code of Washington, the Industrial Insurance Act, as now or hereafter amended, for injuries to its employees and agrees that the obligations to indemnify, defend and hold harmless provided in this Agreement extend to any claim brought by or on behalf of any employee of the Contractor. Along with the other provisions of this Agreement, this waiver is mutually negotiated by the parties to this Agreement.
15. Venue and Choice of Law. In the event that any litigation should arise concerning the construction or interpretation of any of the terms of this Agreement, the venue of such action shall be in the courts of the State of Washington in and for the County of Cowlitz. This Agreement shall be governed by the law of the State of Washington.
16. Withholding Payment. In the event the County Project Manager determines that the Contractor has failed to perform any obligation under this Agreement within the times set forth in this Agreement, then the County may withhold from amounts otherwise due and payable to Contractor the amount determined by the County as necessary to cure the default, until the County Project Manager determines that such failure to perform has been cured. Withholding under this clause shall not be deemed a breach entitling Contractor to termination or damages, provided that the County promptly gives notice in writing to the Contractor of the nature of the default or failure to perform, and in no case more than ten (10) days after it determines to withhold amounts otherwise due. A determination of the County Project Manager set forth in a notice to the Contractor of the action required and/or the amount required to cure any alleged failure to perform shall be deemed conclusive, except to the extent that the Contractor acts within the times and in strict accord with the provision of the Disputes clause of this Agreement. The County may act in accordance with any determination of the County Project Manager which has become conclusive under this clause, without prejudice to any other remedy under the Agreement, to take all or any of the following actions: (1) cure any failure or default, (2) to pay any amount so required to be paid and to charge the same to the account of the Contractor, (3) to set off any amount paid or incurred from amounts due or to become due the Contractor. In the event the Contractor obtains relief upon a claim under the Disputes clause, no penalty or damages shall accrue to the Contractor by reason of good faith withholding by the County under this clause.

17. Rights and Remedies. The duties and obligations imposed by this Agreement and the rights and remedies available hereunder shall be in addition to and not a limitation of any duties, obligations, rights and remedies otherwise imposed or available bylaw.
18. Contractor Commitments, Warranties and Representations. Any written commitment received from the Contractor concerning this Agreement shall be binding upon the Contractor, unless otherwise specifically provided herein with reference to this paragraph. Failure of the Contractor to fulfill such a commitment shall render the Contractor liable for damages to the County. A commitment includes, but is not limited to any representation made prior to execution of this Agreement, whether or not incorporated elsewhere herein by reference, as to performance of services or equipment, prices or options for future acquisition to remain in effect for a fixed period, or warranties.
19. Patent/Copyright Infringement. Contractor will defend, indemnify and save harmless County, its appointed and elected officers, agents and employees from and against all loss or expense, including but not limited to claims, demands, actions, judgments, settlements, attorneys' fees and costs by reason of any and all claims and demands upon the County, its elected or appointed officials or employees for damages because of the Contractor's alleged infringement on any patent or copyright. The Contractor will pay those costs and damages attributable to any such claims that are finally awarded against the County, its appointed and elected officers, agents and employees in any action. Such defense and payments are conditioned upon the following:
- (a) That Contractor shall be notified promptly in writing by County of any notice of such claim.
 - (b) Contractor shall have the right, hereunder, at its option and expense, to obtain for the County the right to continue using the information, in the event such claim of infringement, is made, provided no reduction in performance or loss results to the County.
20. Disputes:
- (a) General. Differences between the Contractor and the County, arising under and by virtue of the contract documents shall be brought to the attention of the County at the earliest possible time in order that such matters may be settled or other appropriate action promptly taken. The records, orders, rulings, instructions, and decision of the County Project Manager shall be final and conclusive thirty (30) days from the date of mailing unless the Contractor mails or otherwise furnishes to the County Project Manager a written notice of appeal. The notice of appeal shall include facts, law, and argument as to why the conclusions of the County Project Manager are in error.

In connection with any appeal under this clause, the Contractor and County shall have the opportunity to submit written materials and argument and to offer documentary evidence in support of the appeal. Oral argument and live testimony

will not be permitted. The decision of the County Project Manager for the determination of such appeals shall be final and conclusive. Reviews of the appellate determination shall be brought in the Superior Court of Cowlitz County within fifteen (15) days of mailing of the written appellate determination. Pending final decision of the dispute, the Contractor shall proceed diligently with the performance of this Agreement and in accordance with the decision rendered.

(b) Notice of Potential Claims. The Contractor shall not be entitled to additional compensation or to extension of time for (1) any act or failure to act by the County Project Manager or the County, or (2) the happening of any event or occurrence, unless the Contractor has given the County a written Notice of Potential Claim within ten (10) days of the commencement of the act, failure, or event giving rise to the claim, and before final payment by the County. The written Notice of Potential Claim shall set forth the reasons for which the Contractor believes additional compensation or extension of time is due, the nature of the cost involved, and insofar as possible, the amount of the potential claim. Contractor shall keep full and complete daily records of the work performed, labor and material used, and all costs and additional time claimed to be additional.

(c) Detailed Claim. The Contractor shall not be entitled to claim any such additional compensation, or extension of time, unless within thirty (30) days of the accomplishment of the portion of the work from which the claim arose, and before final payment by the County, the Contractor has given the County a detailed written statement of each element of cost or other compensation requested and of all elements of additional time required, and copies of any supporting documents evidencing the amount or the extension of time claimed to be due.

21. Ownership of Items Produced and Public Disclosure. All writings, programs, data, art work, music, maps, charts, tables, illustrations, records or other written, graphic, analog or digital materials prepared by the Contractor and/or its consultants or subcontractors, in connection with the performance of this Agreement shall be the sole and absolute property of the County and constitute "work made for hire" as that phrase is used in federal and/or state intellectual property laws and Contractor and/or its agents shall have no ownership or use rights in the work. Except as to data or information in the public domain or previously known to Contractor or required to be disclosed by law, subpoena or other process, the following shall apply:

(a) Correspondence, emails, reports and other electronic or written work product will be generated between the Contractor and County during the course of this Contract. This Contract and such work product in the possession of Contractor may be deemed public records subject to disclosure under the Washington State Public Records Act, Chapter 42.56 RCW (Public Records Act). Thus, the County shall be required, upon request, to disclose this Contract and all documents related to it unless an exemption under the Public Records Act or other laws applies. Contractor shall fully cooperate with and assist the County with respect to any request for

public records received by the County related to the services performed under this Contract.

(b) Should County receive a request for disclosure, County agrees to provide Contractor ten (10) days written notice of impending release, and to cooperate with any legal action which may be initiated by Contractor to enjoin or otherwise prevent such release, provided that all expense of any such litigation shall be borne by Contractor, including any damages, attorney's fees or costs awarded by reason of having opposed disclosure, and further provided that County shall not be liable for any release where notice was provided and Contractor took no action to oppose the release of information. Notice of any proposed release of information pursuant to Chapter 42.56 RCW, shall be provided to Contractor according to the "Notice" provision herein. If the Contractor has not obtained an injunction and served the County with that injunction by the close of business on the tenth business day after the County sent notice, the County will then disclose the record unless it makes an independent determination that the record is exempt from disclosure. Notwithstanding the above, the Contractor must not take any action that would affect (a) the County's ability to use goods and services provided under this Contract or (b) the Contractor obligations under this Contract. The Contractor will fully cooperate with the County in identifying and assembling records in case of any public disclosure request.

(c) Contractor's failure to timely provide such records upon demand shall be deemed a material breach of this Contract. To the extent that the County incurs any monetary penalties, attorneys' fees, and/or any other expenses as a result of such breach, Contractor shall fully indemnify and hold harmless County as set forth in Section 13. For purposes of this section, the terms "public records" and "agency" shall have the same meaning as defined by Chapter 42.56 RCW, as said chapter has been construed by Washington courts. The provisions of this section shall survive the expiration or termination of this Agreement.

22. Recovery of Payments to Contractor. The right of the Contractor to retain monies paid to it is contingent upon satisfactory performance of this Agreement, including the satisfactory completion of the project described in the Scope of Work (Attachment A). In the event that the Contractor fails, for any reason, to perform obligations required of it by this Agreement, the Contractor may, at the County Project Manager's sole discretion, be required to repay to the County all monies disbursed to the Contractor for those parts of the project that are rendered worthless in the opinion of the County Project Manager by such failure to perform.

Interest shall accrue at the rate of 12 percent (12%) per annum from the time the County Project Manager demands repayment of funds.

23. Project Approval. The extent and character of all work and services to be performed under this Agreement by the Contractor shall be subject to the review and approval of the County Project Manager. For purposes of this Agreement, the County Project Manager is:

Name: Patrick Harbison
Title: Utilities Manager
Department: Cowlitz County Dept of Public Works
Address: 1600 – 13th Avenue S., Kelso, WA 98626

Telephone: 360-577-3030
E-mail: harbisonp@co.cowlitz.wa.us

In the event there is a dispute with regard to the extent and character of the work to be done, the determination of the County Project Manager as to the extent and character of the work to be done shall govern subject to the Contractor's right to appeal that decision as provided herein.

24. Non-Discrimination. The Contractor shall not discriminate against any person on the basis of race, creed, political ideology, color, national origin, sex, marital status, sexual orientation, age, or the presence of any sensory, mental or physical handicap.
25. Subcontractors. In the event that the Contractor employs the use of any subcontractors, the contract between the Contractor and the subcontractor shall provide that the subcontractor is bound by the terms of this Agreement between the County and the Contractor. The Contractor shall insure that in all subcontracts entered into, County is named as an express third-party beneficiary of such contracts with full rights as such.
26. Third Party Beneficiaries. This agreement is intended for the benefit of the County and Contractor and not for the benefit of any third parties.
27. Standard of Care. The Contractor shall perform its duties hereunder in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession as Contractor currently practicing under similar circumstances. The Contractor shall, without additional compensation, correct those services not meeting such a standard.
28. Time is of the Essence. Time is of the essence in the performance of this contract unless a more specific time period is set forth in either the Special Terms and Conditions or Scope of Work.
29. Notice. Except as set forth elsewhere in the Agreement, for all purposes under this Agreement, except service of process, any notices shall be given by the Contractor to the County Project Manager. Notice to the Contractor for all purposes under this Agreement shall be given to the person executing the Agreement on behalf of the Contractor at the address identified on the signature page.
30. Severability. If any term or condition of this contract or the application thereof to any person(s) or circumstances is held invalid, such invalidity shall not affect other terms,

conditions or applications which can be given effect without the invalid term, condition or application. To this end, the terms and conditions of this contract are declared severable.

31. Precedence. In the event of inconsistency in this Agreement, unless otherwise provided herein, the inconsistency shall be resolved by giving precedence in the following order:
 - (a) Applicable federal, state and local statutes, ordinances and regulations;
 - (b) Scope of Work (Attachment A) and Compensation (Attachment B);
 - (c) Special Terms and Conditions (Attachment D); and
 - (d) General Conditions (Attachment C).
32. Waiver. Waiver of any breach or condition of this contract shall not be deemed a waiver of any prior or subsequent breach. No term or condition of this contract shall be held to be waived, modified or deleted except by an instrument, in writing, signed by the parties hereto.
33. Attorney Fees. In the event that litigation must be brought to enforce the terms of this agreement, the prevailing party shall be entitled to be paid reasonable attorney fees.
34. Construction. This agreement has been mutually reviewed and negotiated by the parties and should be given a fair and reasonable interpretation and should not be construed less favorably against either party.
35. Survival. Without being exclusive, Paragraphs 4, 7, 13-19, 21-22 and 30-35 of these General Conditions shall survive any termination, expiration or determination of invalidity of this Agreement in whole or in part. Any other Paragraphs of this Agreement which, by their sense and context, are intended to survive shall also survive.
36. Entire Agreement. This written contract represents the entire Agreement between the parties and supersedes any prior statements, discussions or understandings between the parties except as provided herein.

**SPECIAL TERMS AND CONDITIONS
AND RETIREMENT STATUS FORM**

1. Reporting. The Contractor shall submit written progress reports to the County Project Manager as set forth below:

- With each request for payment.
 - Monthly.
 - Quarterly.
 - Semi-annually.
 - Annually.
 - Project completion.
 - Other (specify)

Progress reports shall include, at a minimum, the following:

Reports shall include any problems, delays or adverse conditions which will materially affect the Contractor's ability to meet project objectives or time schedules together with a statement of action taken or proposed to resolve the situation. Reports shall also include recommendations for changes to the Scope of Work, if any. Payments may be withheld if reports are not submitted.

2. Insurance. The Contractor shall maintain in full force and effect during the term of this Agreement, and until final acceptance of the work, public liability and property damage insurance with companies or through sources approved by the state insurance commissioner pursuant to RCW Title 48, as now or hereafter amended. The County, its appointed and elected officials, agents and employees, shall be specifically named as additional insureds in a policy with the same company which insures the Contractor or by endorsement to an existing policy or with a separate carrier approved pursuant to RCW Title 48, as now or hereafter amended, and the following coverages shall be provided:

- COMPREHENSIVE GENERAL LIABILITY:**

Bodily injury, including death.	\$1,000,000 per occurrence
Property damage	\$1,000,000 per occurrence
- ERRORS AND OMISSIONS or PROFESSIONAL LIABILITY** with an Extended Reporting Period Endorsement (two year tail). \$1,000,000 per occurrence
- WORKERS COMPENSATION:** Statutory amount
- AUTOMOBILE:** coverage on owned, non-owned, rented and hired vehicles

Bodily injury, liability, including death	\$1,000,000per occurrence
Property damage liability	\$1,000,000per occurrence

All Contractor's and Contractor's subcontractors' insurance policies and additional named insured endorsements shall provide primary insurance coverage and be non-contributory. Any insurance, self-insured retention, deductible, risk retention or insurance pooling maintained or participated in by the County shall be excess and not contributory to such insurance policies. All Contractor's and Contractor's subcontractors' liability insurance policies must be endorsed to show this primary coverage.

Upon request, the Contractor shall provide a full and complete certified copy of all requested insurance policies to the County. The County reserves the right, but not the obligation, to revise any insurance requirement, not limited to limits, coverages and endorsements, or to reject any insurance policies which fail to meet the requirements of this Agreement. Additionally, the County reserves the right, but not the obligation, to review and reject any proposed insurer providing coverage based upon the insurer's financial condition or licensing status in Washington. Any deductibles and/or self-insured retentions exceeding \$10,000, stop loss provisions, and/or exclusions contained in such policies must be approved by the County in writing. For any deductibles or self-insured retentions exceeding \$10,000 or any stop-loss provisions, the County shall have the right to request and review the Contractor's most recent annual financial reports and audited financial statements as a condition of approval.

Contractor hereby agrees to a waive subrogation with respect to each insurance policy maintained under this Agreement. When required by an insurer, or if a policy condition does not permit Contractor to enter into a pre-loss agreement to waive subrogation without an endorsement, then Contractor agrees to notify the insurer and obtain such endorsement. This requirement shall not apply to any policy which includes a condition expressly prohibiting waiver of subrogation by the insured or which voids coverage should the Contractor enter into such a waiver of subrogation on a pre-loss basis.

The County, its departments, elected and appointed officials, employees, agents and volunteers shall be named as additional insureds on Contractor's and Contractor's subcontractors' insurance policies by way of endorsement for the full available limits of insurance maintained by the Contractor and subcontractor, and all coverage shall be primary and non-contributory. A statement or notation of additional insured status on a Certificate of Insurance shall not satisfy these requirements. *[This endorsement shall not be required if the Contractor is a governmental entity and is insured through a governmental entity risk pool authorized by the State of Washington.]*

The Contractor shall, for each required insurance policy, provide a Certificate of Insurance, with endorsements attached, evidencing all required coverages, limits, deductibles, self-insured retentions and endorsements and which is conditioned upon the County receiving thirty (30) days prior written notice of reduction in coverages, cancellation or non-renewal. Each Certificate of Insurance and all insurance notices shall be provided to: ATTN: Risk Manager, Cowlitz County Administrative Svc., 207 4th Ave. N., Kelso, WA 98626. This Agreement shall be *void ab initio* if the proof of coverage is not timely supplied.

The insurance maintained under this Agreement shall not in any manner limit or qualify the liabilities or obligations of the Contractor under this Agreement. All insurance policy deductibles and self-insured retentions for policies maintained under this Agreement shall be paid by the Contractor.

Compensation and/or payments due to the Contractor under this Agreement are expressly conditioned upon the Contractor’s strict compliance with all insurance requirements. Payment to the Contractor shall be suspended in the event of non-compliance. Upon receipt of evidence of Contractor’s compliance, payments not otherwise subject to withholding or set-off will be released to the Contractor. This Agreement shall be void ab initio if the proof of coverage is not timely supplied.

If the Errors and Omissions or Professional Liability insurance obtained is an occurrence policy as opposed to a claims-made policy, the Extended Reporting Period Endorsement is not required.

3. Liquidated Damages. For delays in timely completion of the work to be done or missed milestones of the work in progress, the Contractor shall be assessed _____ Dollars (\$) per day as liquidated damages and not as a penalty because the County finds it impractical to calculate the actual cost of delays. Liquidated damages will not be assessed for any days for which an extension of time has been granted. No deduction or payment of liquidated damages will, in any degree, release the Contractor from further obligations and liabilities to complete the entire project.

4. Other (specify)

COUNTY HR DEPARTMENT RETAINS THIS FORM

Individual contractors and service providers must complete and sign

5. WA Department of Retirement Systems: Independent Contractor Verification and State Retirement Status Reporting Form [WAC 415-02-110; DRS Email 13-011; DRS Email 09-001]

SECTION 1: INDIVIDUAL CONTRACTOR COMPLETES THIS SECTION AND SIGNS:

- Did you retire from one of the State of Washington Retirement Systems? YES NO
- Did you retire before age 65 using the 2008 early retirement factors (ERF)? YES NO
- Will you be receiving direct compensation for your services? YES NO
- Will you be receiving indirect compensation for your services? YES NO

CONTRACTOR (Full, individual name of contractor):

Signature: _____ Date: _____

SECTION 2: COUNTY COMPLETES THIS SECTION AND RETAINS FOR AUDIT PURPOSES:

[Use Member Reporting Verification (MRV) to verify the past retirement membership]

1. Contractor has been a member of a Washington State Retirement System YES NO
If YES, what system and plan?

- Teachers' Retirement System (TRS)
 - Plan 1 Plan 2 Plan 3
- School Employees' Retirement System (SERS)
 - Plan 2 Plan 3
- Public Employees' Retirement System (PERS)
 - Plan 1 Plan 2 Plan 3
- Public Safety Employees' Retirement System (PSERS)
 - Plan 2
- Law Enforcement Officers' & Fire Fighters' Retirement System (LEOFF)
 - Plan 1 Plan 2
- Washington State Patrol Retirement System (WSPRS)
 - Plan 1 Plan 2
- Judicial Retirement System (JRS)

2. Is the contractor a retiree of a Washington State Retirement System? Yes No

3. Did the contractor retire before age 65 using the 2008 ERF? Yes No

I have verified the information above using MRV or by contacting DRS, and I have evaluated the individual Contractor, Independent Contractor or Service Provider under WAC 415-02-110 and/or DRS Form-MS 344 (R 5/09), and the Internal Revenue Service rules governing independent contractor status.

COUNTY OFFICIAL/DEPARTMENT REPRESENTATIVE:

Signature: _____ Date: _____

COUNTY HR DEPARTMENT RETAINS THIS FORM

Individual contractors and service providers must complete and sign

NOTE: The maximum time parameter from time of collection shall not be exceeded on any test.

TESTS FOR: COWLITZ COUNTY SOLID WASTE – LANDFILL:

Cowlitz County Solid Waste (CCSW) conducts monitoring programs at two landfills (Tenant Way and Headquarters) located in Cowlitz County, Washington. These monitoring programs include detection monitoring events completed quarterly, leachate monitoring conducted monthly and storm water monitoring conducted quarterly. CCSW also requires occasional analysis of water, solid and gas samples.

1. DETECTION MONITORING

Each landfill is monitored quarterly (January, April, July and December) with analytical requirements as described below. Please provide complete quarterly and annual costs for each landfill separately. Detection monitoring samples for each landfill are *collected, submitted, analyzed and reported separately*. Include all related costs including but not limited to bottles, bottle and sample transportation, and analytical reports that include a case narrative (describing irregularities/corrective actions) and QA/QC including blanks (method and trip), replicates, MS/MSD, and LCS. Also include electronic data deliverables (EDD) in the Washington Dept. of Ecology EIM format. Reporting will include MRLs and MDLs for each parameter.

A. TENNANT WAY LANDFILL

Total Metals (EPA Method 200.8)	Price each:
--	--------------------

18 samples each quarter – Tests must be run within 6 months of collection.

Antimony	Arsenic	Barium	Beryllium	Cadmium	Chromium
Cobalt	Copper	Lead	Nickel	Selenium	Silver
Thallium	Vanadium	Zinc			

3 of above samples: Calcium Iron Magnesium Manganese Potassium Sodium

2 of above samples: Iron Manganese

Dissolved Metals, Field Filtered (EPA Method 200.7)	Price each:
--	--------------------

13 samples each quarter – Tests must be run within 6 months of collection.

Calcium	Iron	Magnesium	Manganese	Potassium	Sodium
---------	------	-----------	-----------	-----------	--------

VOCs (EPA Method 8260C)	Price each:
--------------------------------	--------------------

13 samples each quarter (plus trip blank) – Tests must be run within 14 calendar days of collection.

(see WAC 173-351-990 Appendix I for list of required compounds,
<https://fortress.wa.gov/ecy/publications/documents/173351.pdf>)

MISCELLANEOUS PARAMETERS AND METHODS

Nitrate (Method 300.0)	Price each:
<i>18 samples each quarter – Tests must be run within 48 hours of collection.</i>	
Ammonia (SM 4500-NH3 E)	Price each:
<i>Tests must be run within 28 calendar days of collection.</i>	
Chloride Sulfate (Method 300.0)	Price each:
<i>Tests must be run within 28 calendar days of collection.</i>	
TOC (SM 5310 C)	Price each:
<i>Tests must be run within 28 calendar days of collection.</i>	
Alkalinity (Method SM 2320 B)	Price each:
<i>Tests must be run within 14 calendar days of collection.</i>	
TDS TSS (Method SM 2540 C)	Price each:
<i>Tests must be run within 7 calendar days of collection.</i>	
<i>16 samples each quarter</i>	

B. HEADQUARTERS LANDFILL

Total Metals (EPA Method 200.8)	Price each:
<i>6 samples each quarter – Tests must be run within 6 months of collection.</i>	
<i>1 additional sample in 3rd quarter (July)</i>	
<i>To include:</i>	
Antimony	Arsenic
Cobalt	Copper
Thallium	Vanadium
Barium	Lead
Zinc	
Beryllium	Nickel
Cadmium	Selenium
Chromium	Silver

Dissolved Metals, Laboratory Filtered (EPA Method 200.7)	Price each:
<i>7 samples each quarter– Tests must be run within 6 months of collection.</i>	
<i>To include:</i>	
Calcium	Iron
Magnesium	Manganese
Potassium	Sodium

VOCs (EPA Method 8260C)	Price each:
<i>6 samples each quarter (plus trip blank) – Tests must be run within 14 calendar days of collection.</i>	
<i>1 additional sample in 3rd quarter (July)</i>	
<i>(see WAC 173-351-990 Appendix I for list of required compounds,</i>	
<i>https://fortress.wa.gov/ecy/publications/documents/173351.pdf)</i>	

MISCELLANEOUS PARAMETERS AND METHODS

Nitrate (Method 300.0)	Price each:
<i>6 samples each quarter – Tests must be run within 48 hours of collection.</i>	
<i>1 additional sample in 3rd quarter (July)</i>	

Ammonia	(SM 4500-NH3 E)	Price each:
Chloride	Sulfate(Method 300.0)	Price each:
TOC	(SM 5310 C)	Price each:

8 samples each quarter - Tests must be run within 28 calendar days of collection.

Alkalinity	(Method SM 2320 B)	Price each:
TDS TSS	(Method SM 2540 C)	Price each:

7 sample each quarter

Alkalinity (Method SM 2320 B) - Tests must be run within 14 calendar days of collection.

TDS TSS (Method SM 2540 C) - Tests must be run within 7 calendar days of collection.

Total Phosphorus	(Method 365.3)	Price each:
-------------------------	-----------------------	--------------------

1 sample each quarter

Tests must be run within 28 calendar days of collection.

Petroleum Hydrocarbons	(Gas/Diesel NWTPH-Dx and - Gx)	Price each:
-------------------------------	---------------------------------------	--------------------

1 sample in 3rd quarter (July) only

Tests must be run within 14 calendar days of collection, if preserved.

Tests must be run within 7 calendar days of collection, if unpreserved.

Total Cyanide (SM 4500-CN-E)	Price each:
Available Cyanide	

1 sample in 3rd quarter (July) only

Tests must be run within 14 calendar days of collection.

2. LEACHATE MONITORING

One leachate sample from each landfill is analyzed monthly, therefore costs for *two* samples *submitted, analyzed and reported separately* must be provided. Analyses include monthly, semiannual (January and August), and annual (August) requirements as described below. Monthly sample analyses will be each month of the year (12 months). Semiannual and annual analyses will only be in the specified months.

Please provide complete monthly and annual costs for both. Include all related costs including but not limited to bottles, bottle and sample transportation, analytical reports with case narrative (describing irregularities/corrective actions) and QA/QC including method blank, replicates, MS/MSD, and LCS. Also include electronic data deliverable (EDD). EIM format is not required for leachate. Include MRLs and MDLs for each method.

The *leachate samples* will be analyzed as follows:

Total Metals (EPA Method 200.8)	Price each:
--	--------------------

Tests must be run within 28 days of collection.

Semiannual samples (January and August)

To include:

Arsenic BariumCadmium Chromium (total) Chromium (Cr6+) Copper
 Lead Mercury Molybdenum Nickel Selenium Silver Zinc

Annual samples (August) add:

Antimony Beryllium Cobalt Thallium Vanadium

VOCs (EPA Method 624)	Price each:
------------------------------	--------------------

Tests must be run within 14 calendar days of collection.

Annual samples (August)

MISCELLANEOUS PARAMETERS AND METHODS

Nitrate (Method 300.0) <i>Tests must be run within 48 hours of collection.</i>	Price each:
--	--------------------

Cyanide (weak acid dissociable SM 4500-CN-E) <i>Tests must be run within 14 days of collection.</i>	Price each:
---	--------------------

2,3,7,8-TCDD (EPA Method 1613B) <i>Tests must be run within 28 days of collection.</i>	Price each:
--	--------------------

Pesticide PCBs (EPA Method 608) <i>Tests must be run within 7 calendar days of collection.</i>	Price each:
--	--------------------

SVOCs (EPA Method 625) <i>Tests must be run within 7 calendar days of collection.</i>	Price each:
---	--------------------

Annual samples (August)

pH (SM 4500-H+B) <i>Tests must be run within 8 hours of collection.</i>	Price each:
---	--------------------

TDS TSS (Method 2540C) <i>Tests must be run within 7 calendar days of collection.</i>	Price each:
---	--------------------

Oil and Grease (Method 1664A) <i>Tests must be run within 28 calendar days of collection.</i>	Price each:
---	--------------------

BOD (SM 5210 B) <i>Tests must be run within 48 hours of collection.</i>	Price each:
---	--------------------

Total Cyanide (SM 4500-CN-E) <i>Tests must be run within 14 calendar days of collection.</i>	Price each:
--	--------------------

Total Phenol (Method 420.1) <i>Tests must be run within 24 hours of collection.</i>	Price each:
---	--------------------

Monthly samples

3. STORM WATER

One storm water sample from each landfill and a separate shop area are analyzed quarterly, therefore costs for *three samples submitted, analyzed and reported separately* must be provided.

Include all related costs including but not limited to bottles, bottle and sample transportation, analytical reports with case narrative (describing irregularities/corrective actions) and QA/QC (including blanks, replicates, MS/MSD, and LCS. Also include electronic data deliverable (EDD). EIM format is not required for storm water. Include MRLs and MDLs for each method.

The landfill storm water samples (two separate landfills) will be analyzed as follows:

Turbidity (EPA Method 180.1) <i>Tests must be run within 48 hours of collection.</i>	Price each:
Copper Zinc (EPA Method 200.8) <i>Tests must be run within 6 months of collection.</i>	Price each:
BOD (EPA Method 405.1 or SM5210B) <i>Tests must be run within 48 hours of collection.</i>	Price each:
pH - <i>Tests must be run within 8 hours of collection.</i>	Price each:
TSS (SM 2540-D) <i>Tests must be run within 7 calendar days of collection.</i>	Price each:
Ammonia (SM 4500-NH3-GH) <i>Tests must be run within 28 calendar days of collection.</i> Alpha Terpineol Benzoic Acid p-Cresol (EPA Method 8270D) <i>Tests must be run within 7 calendar days of collection.</i>	Price each:
Phenol (EPA Method 625) <i>Tests must be run within 7 calendar days of collection.</i>	Price each:

Quarterly samples

The shop storm water samples will be analyzed as follows:

Turbidity (EPA Method 180.1) <i>Tests must be run within 48 hours of collection.</i>	Price each:
Copper Zinc (EPA Method 200.8) <i>Tests must be run within 28 days of collection.</i>	Price each:
pH (SM 4500-H+B) <i>Tests must be run within 8 hours of collection.</i>	Price each:

Quarterly samples

Copper	200.8	Price each:
Lead	200.8	Price each:

4 sites, 1x3 yrs
Tests must be run within 180 calendar days of collection.

Coliform	SM9223B	Price each:
-----------------	----------------	--------------------

1 site, 3xmonthly
 3 sites, monthly
Tests must be run within 8 hours of collection.

Raw Coliform	SM9222D	Price each:
---------------------	----------------	--------------------

1 site, monthly
Tests must be run within 8 hours of collection.

Pesticides	Price each:
Herbicides	Price each:

3 sites, 1x9 yrs
Tests must be run within 48 hours of collection.

Asbestos	Price each:
-----------------	--------------------

4 sites, 1x9 yrs
Tests must be run within 7 calendar days of collection.

2. WASTEWATER TREATMENT - SEWER BIOSOLID

Effluent	353.2 & 365.3	Price each:
-----------------	--------------------------	--------------------

1 site, quarterly
Tests must be run within 48 hours of collection.

Biosolid Metals (As, Cd, Cr, Cu, Pb, Mo, Ni, Se, Zn)	6020A	Price each:
---	--------------	--------------------

1 site, 8x annually
Tests must be run within 7 days of collection.

Biosolid	7471B (Hg)	Price each:
-----------------	-------------------	--------------------

1 site, 8x annually
Tests must be run within 7 calendar days of collection.

Biosolid	160.3M TS-MET (Total Solids)	Price each:
-----------------	-------------------------------------	--------------------

1 site, 8x annually
Tests must be run within 7 calendar days of collection.

CONTRACTOR:

Signature: _____

Print name: _____

Title: _____

Date: _____, 2018